

# **Earnings Presentation**

**Second Quarter 2012**

**CEO – Terje Sorensen**

**23 August 2012**

# Highlights Second Quarter 2012

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- Awarded the first contract for the Renewable Energy Market at a contract value of approximately USD 60 million.
- Extended the bareboat charter for the PSV “Hugin Explorer” for a period of six years.
- Sold the mid-size PSV “Siem Danis” for USD 34 million and recorded a gain of USD 15 million.
- Ordered two Offshore Subsea Construction Vessels of STX OSCV 11 design at a Norwegian yard, with options for two additional vessels.
- AHTS vessel “Siem Ruby” commenced its four year charter for Petrobras (Brazil) in mid-June.
- Weaker than expected North Sea spot market for AHTS vessels and PSVs.
- Recorded total net unrealized currency exchange losses of approx. USD 17 million.

# Subsequent Events

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- Sale and delivery of the MRSV “Siem Swordfish” on 31 July 2012 in line with the charterer’s purchase option exercised in December 2009. The gross sales proceeds are the equivalent of USD 54 million.

# Income Statement Second Quarter

	Second Quarter		January - June		Twelve Months Ended
	2012 Unaudited	2011 Unaudited	2012 Unaudited	2011 Unaudited	2011 Audited
<b>Amounts in USD million</b>					
Operating revenue	<b>90.9</b>	78.6	181.8	147.5	<b>340.6</b>
Operating expenses	<b>( 47.7)</b>	( 45.1)	( 98.8)	( 84.6)	<b>( 182.5)</b>
Administration expenses	<b>( 10.4)</b>	( 8.6)	( 20.9)	( 16.3)	<b>( 35.2)</b>
<b>Operating margin</b> <sup>[1]</sup>	<b>32.8</b>	<b>24.9</b>	<b>62.0</b>	<b>46.7</b>	<b>123.0</b>
Depreciation and amortisation	<b>( 20.5)</b>	( 20.2)	( 41.6)	( 38.9)	<b>( 81.3)</b>
Gain/(Loss) on sale of assets	<b>0.1</b>	0.1	15.7	0.3	<b>0.4</b>
Gain/(Loss) FX contracts <sup>[2]</sup>	<b>( 0.3)</b>	0.8	3.6	2.1	<b>1.5</b>
Net financial items <sup>[3]</sup>	<b>( 29.6)</b>	( 3.8)	( 31.9)	( 6.1)	<b>( 47.3)</b>
Profit before tax	<b>( 17.5)</b>	1.7	<b>7.8</b>	<b>4.1</b>	<b>( 3.8)</b>
Income tax provision	<b>( 0.3)</b>	( 0.2)	( 1.5)	( 1.6)	<b>( 2.7)</b>
<b>Net Profit</b>	<b>( 17.7)</b>	<b>1.5</b>	<b>6.4</b>	<b>2.4</b>	<b>( 6.5)</b>
Attributable to non-controlling interest	<b>( 0.1)</b>	( 0.1)	( 1.2)	( 0.5)	<b>0.8</b>
Attributable to shareholders of the Company	<b>( 17.6)</b>	1.6	<b>7.6</b>	<b>3.0</b>	<b>( 7.3)</b>
<b>Net Profit</b>	<b>( 17.7)</b>	<b>1.5</b>	<b>6.4</b>	<b>2.4</b>	<b>( 6.5)</b>
Earnings per share <sup>[4]</sup>	<b>( 0.04)</b>	0.0	<b>0.02</b>	0.01	<b>( 0.02)</b>
Average number of shares outstanding <sup>[5]</sup>	<b>395,952</b>	395,752	<b>395,952</b>	395,853	<b>395,902</b>

[1] Operating revenue less operating expenses

[2] Revaluation of off-balance sheet currency contracts entered into in order to hedge both operating expenditures and future yard instalments in foreign currencies.

[3] Including revaluation of non-USD currency balance sheet items

[4] Net profit / Average number of shares outstanding (diluted)

[5] Weighted average number of shares outstanding (diluted) ('000)

# Comments to Second Quarter Income Statement

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- 100% utilization of the MRSV fleet.
  - All vessels on long-term charters.
- 98% utilization of the PSV fleet.
  - No exposure to the North Sea spot market during the quarter.
- 72% utilization of the AHTS fleet.
  - 50% of the fleet exposed to the North Sea spot market, which has been below expectations.
  - 50% of the fleet on long-term charters in Brazil following the commencement of the charter for “Siem Ruby” in mid-June.
- 80% utilization for the fleet of other Brazilian vessels.
  - 10 of 11 vessels on long-term charters
- 82% utilization in the Cable Installation segment (SOC) with use of “Siem Carrier”.
  - Two charter contracts performed during the quarter
  - One cable installation project completed in July
- “JOIDES Resolution” performed satisfactory and in line with expectations.
- Recorded total net unrealized currency exchange losses of approx. USD 17 million for accounting purposes.



**Operating Margin**



# Operating Margin Second Quarter

Amounts in USD million	Q2 2012				Q2 2011			
	Operating revenue	Operating expenses	Operating margin	Operating margin %	Operating revenue	Operating expenses	Operating margin	Operating margin %
PSVs	23.5	( 10.0)	13.5	57 %	23.8	( 11.5)	12.2	52 %
MRSVs	14.3	( 6.8)	7.6	53 %	14.3	( 5.9)	8.4	59 %
AHTS vessels	27.1	( 16.0)	11.1	41 %	31.0	( 15.5)	15.5	50 %
Brazilian built vessels	7.5	( 5.3)	2.3	30 %	5.8	( 6.6)	( 0.8)	-14 %
Cable installation	3.4	( 2.9)	0.5	14 %	0.2	( 2.5)	( 2.3)	
Scientific core drilling	10.2	( 5.0)	5.1	51 %	0.0	0.0	0.0	
CMS	2.2	( 1.6)	0.6	27 %	3.0	( 3.1)	( 0.0)	-2 %
Siem WIS	0.0	( 0.1)	( 0.0)		0.0	0.0	0.0	
Other	2.6		2.6		0.5		0.5	
G&A		( 10.4)	( 10.4)			( 8.6)	( 8.6)	
<b>Total</b>	<b>90.9</b>	<b>( 58.1)</b>	<b>32.8</b>	<b>36 %</b>	<b>78.6</b>	<b>( 53.7)</b>	<b>24.9</b>	<b>32 %</b>

# Operating Margin First Half

Amounts in USD million	First half 2012				First half 2011			
	Operating revenue	Operating expenses	Operating margin	Operating margin %	Operating revenue	Operating expenses	Operating margin	Operating margin %
PSVs	47.7	( 23.2)	24.6	51 %	47.2	( 23.3)	23.9	51 %
MRSVs	28.6	( 13.1)	15.5	54 %	28.5	( 12.2)	16.3	57 %
AHTS vessels	58.1	( 32.6)	25.4	44 %	53.0	( 30.3)	22.7	43 %
Brazilian built vessels	15.2	( 10.6)	4.6	30 %	12.2	( 10.9)	1.3	11 %
Cable installation	5.1	( 6.4)	( 1.3)	-24 %	0.2	( 2.5)	( 2.3)	
Scientific core drilling	20.2	( 10.1)	10.1	50 %	0.0	0.0	0.0	
CMS	3.6	( 2.8)	0.8	23 %	5.6	( 5.4)	0.2	4 %
Siem WIS	0.0	0.0	0.1		0.0	0.0	0.0	
Other	3.1	0.0	3.1		0.8	0.0	0.8	
G&A	0.0	( 20.9)	( 20.9)		0.0	( 16.3)	( 16.3)	
<b>Total</b>	<b>181.8</b>	<b>( 119.7)</b>	<b>62.0</b>	<b>34 %</b>	<b>147.5</b>	<b>( 100.8)</b>	<b>46.7</b>	<b>32 %</b>



# Siem Offshore Contractors and Siem WIS

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## Major Breakthrough in Renewables

- Siem Offshore Contractors (SOC) awarded the first contract for the Renewable Energy Market at a contract value of approximately USD 60 million. Installation of inter-array grid cables for the Amrumbank Offshore Windfarm in 2014.
- Positive Market Outlook for offshore Renewables – SOC is bidding for more contracts. Germany and UK the biggest markets.
- Competitive advantage in combining installation expertise in SOC and asset base of Siem Offshore.
- Middle East cable installation market for Oil & Gas is currently weak, but with future prospects.

## Siem WIS

- There is considerable interest from the market for the Siem WIS pressure control device (PCD), reflecting good potential for projects both within the core market areas of the North Sea and in niche markets.
- The three current PCD systems are prepared and ready for the expected up-coming operations. Siem WIS is confident that a number of projects will materialise. The timing of these projects is somewhat uncertain, but the organisation is preparing for operational start-up in fourth quarter of 2012.





# Financial Position and Cash Flow



# Statement of Financial Position

Amounts in USD million	30 June 2012 Unaudited	30 June 2011 Unaudited	31 December 2011 Audited
Intangible assets	35.4	35.5	35.7
Vessels under construction	89.4	93.2	105.2
Vessels, equipment and other	1,404.2	1,467.3	1,428.1
CIRR loan deposits	53.0	66.7	56.5
Investment in associates and other long-term receivables	12.0	21.7	11.9
Debtors, prepayments and other current assets	94.9	83.0	85.4
Cash and cash equivalents	100.6	92.4	136.6
<b>Total Assets</b>	<b>1,789.4</b>	<b>1,859.8</b>	<b>1,859.4</b>
<b>Total Equity</b>	<b>777.8</b>	<b>790.0</b>	<b>769.8</b>
Borrowings falling due after 1 year	783.7	847.3	839.0
CIRR loan	53.0	66.7	56.5
Other non-current liabilities	28.4	25.6	34.3
Borrowings falling due within 1 year	77.7	83.4	95.5
Trade creditors and other current liabilities	68.9	46.8	64.4
<b>Total Liabilities</b>	<b>1,011.7</b>	<b>1,069.8</b>	<b>1,089.6</b>
<b>Total Equity and Liabilities</b>	<b>1,789.4</b>	<b>1,859.8</b>	<b>1,859.4</b>

\* Current cost of debt approximately 4%

# Consolidated Statements of Cash Flows

Amounts in USD million	30.06.2012	30.06.2011	31.12.2011
Cash flow from operations	Unaudited	Unaudited	Audited
Profit before taxes, excluding interest	28.4	19.6	34.8
Interest paid	(15.4)	(10.1)	(29.1)
Depreciation and amortization	41.6	38.9	81.3
Change in short-term receivable and payables	(6.7)	(3.0)	5.5
Taxes paid in the period	(5.4)	(1.7)	(2.4)
Loss (gain) on sale of assets	(15.5)	(0.1)	(0.1)
Other changes	(6.0)	(10.0)	(3.8)
<b>Net cash flow from operations</b>	<b>21.0</b>	<b>33.7</b>	<b>86.3</b>
<b>Cash flow from investment activities</b>			
Investments in fixed assets	(29.0)	(187.0)	(208.0)
Proceeds from sale of fixed assets	34.2	0.0	1.2
Investment in subsidiaries	0.0	1.2	(22.5)
Other investment activities	0.3	10.0	10.0
<b>Cash flow from investments</b>	<b>5.5</b>	<b>(175.8)</b>	<b>(219.4)</b>
<b>Cash flow from financing activities</b>			
Proceeds from raising of new equity	2.0	10.8	12.3
Proceeds from raising of new long-term borrowing	5.8	199.1	327.4
Repayment of long-term borrowing	(81.0)	(88.3)	(190.8)
<b>Cash flow from financing activities</b>	<b>(73.2)</b>	<b>121.6</b>	<b>148.9</b>
Effect of exchange rate differences	10.6	(2.3)	5.6
<b>Net change in cash</b>	<b>(36.0)</b>	<b>(22.8)</b>	<b>21.5</b>
Cash at bank start of period	136.6	115.2	115.2
Cash at bank end of period	100.6	92.4	136.6

# Future Yard Instalments 2Q

Amounts in USD  
million

Future Yard Instalments	Q3-2012	Q4-2012	2013	Total
OSCVs	0.0	0.0	174.7	174.7
OSRVs	7.4	6.2	3.2	16.8
PSVs	0.0	64.6	67.4	132.0
<b>Total</b>	<b>7.4</b>	<b>70.8</b>	<b>245.2</b>	<b>323.5</b>

Debt facilities	Q3-2012	Q4-2012	2013	Total
OSCVs	0.0	0.0	0.0	0.0
OSRVs	3.2	3.9	8.6	15.8
PSVs	0.0	62.6	62.6	125.1
<b>Total</b>	<b>3.2</b>	<b>66.5</b>	<b>71.2</b>	<b>140.9</b>

Debt financing of OSCVs are under negotiation. Remaining yard instalments are financed through debt facilities.



# Employment and Deliveries

Vessels in Operation and Shipbuilding Contracts



# PSV Employment

Vessel	Owner-ship	2012		2013				2014				2015				2016			
		3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Siem Sasha	100 %	Contract	Contract	Contract	Contract														
Siem Sophie	100 %	Contract																	
Siem Louisa	100 %	Contract																	
Siem Hanne	100 %	Contract		Contract	Contract														
Siddis Skipper	51 %	Contract		Contract option	Contract option	Contract option	Contract option												
Siem Supplier	100 %	Contract		Contract	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option				
Hugin Explorer	100 %	Contract		Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract
Siem Sailor	51 %	Contract		Contract	Contract	Contract	Contract	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option				
Siem Pilot	51 %	Contract		Contract	Contract	Contract	Contract												
Siddis Mariner	51%	Contract		Contract option	Contract option														
<b>Total order backlog in % and USD mill.</b>		90%	41		44%	39			11%	8				10%	8			10%	8

Contract
  Contract option
  Spot work

# MRSV Employment

Vessel	Owner-ship	2012		2013				2014				2015				2016			
		3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Siem Swordfish	100 %	Contract																	
Seven Sisters	100 %	Contract	Contract	Contract	Contract	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option
Siem Marlin	100 %	Contract	Contract	Contract	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option
Adams Vision	100 %	Contract	Contract	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option
Total order backlog in % and USD mill.		100%	21		29%	13			0%	0				0%	0			0%	0



Contract



Contract option



Spot work



# AHTS Employment

Vessel	Owner-ship	2012		2013				2014				2015				2016			
		3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Siem Pearl	100 %	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option
Siem Emerald	100 %	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option
Siem Sapphire	100 %	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option
Siem Aquamarine	100 %	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work
Siem Ruby	100 %	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract option
Siem Topaz	100 %	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work
Siem Diamond	100 %	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option	Contract option
Siem Amethyst	100 %	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work
Siem Garnet	0 %	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work
Siem Opal	0 %	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work	Spot work
Total order backlog in % and USD mill.		50%	48	50%	96			45%	87			10%	25			5%	11		



Contract



Contract option



Spot work



## Vessels in Operation

# Other Employment

Vessel	Type	Ownership	2012		2013				2014				2015				2016			
			3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Big Orange XVIII	WSV	41 %																		
Joides Resolution	SPV	100 %																		
Total order backlog in % and USD mill.			100%	27		87%	21			4%	0.3			0%	0			0%	0	
Marati	OSRV	100 %																		
Marabá	OSRV	100 %																		
Parnaíba	FSV	100 %																		
Propriá	FSV	100 %																		
Paracaru	FSV	100 %																		
Capela	FSV	100 %																		
Parati	FSV	100 %																		
Siem Piatã	FCV	100 %																		
Siem Pendotiba	FCV	100%																		
Siem Caetes	FSP	100%																		
Siem Carajas	FSP	100%																		
Total order backlog in % and USD mill.			86%	13		76%	19			55%	14			36%	9			36%	9	

 Contract

 Contract option

 Spot work

# Vessel Deliveries

Vessel	Type	Owner-ship	2012			2013				2014				2015				2016				
			2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q					
Brazil, Siem Maragogi	OSRV	100 %	Under Construction	Under Construction	Under Construction	Contract	Contract	Contract	Contract	Contract USD 94 million				Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	
Brazil, Siem Marataizes	OSRV	100 %	Under Construction	Under Construction	Under Construction	Contract	Contract	Contract	Contract	Contract USD 94 million				Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract	Contract
Brazil Siem Atlas	PSV	100 %	Under Construction	Under Construction	Under Construction																	
Brazil "TBN"	PSV	100 %	Under Construction	Under Construction	Under Construction	Under Construction	Under Construction	Under Construction	Under Construction													
Norway, "TBN"	OCV	100%	Under Construction	Under Construction	Under Construction	Under Construction	Under Construction	Under Construction	Under Construction													
Norway, TBN"	OCV	100%	Under Construction	Under Construction	Under Construction	Under Construction	Under Construction	Under Construction	Under Construction													

Under Construction
  Contract
  Contract option



**Market outlook**



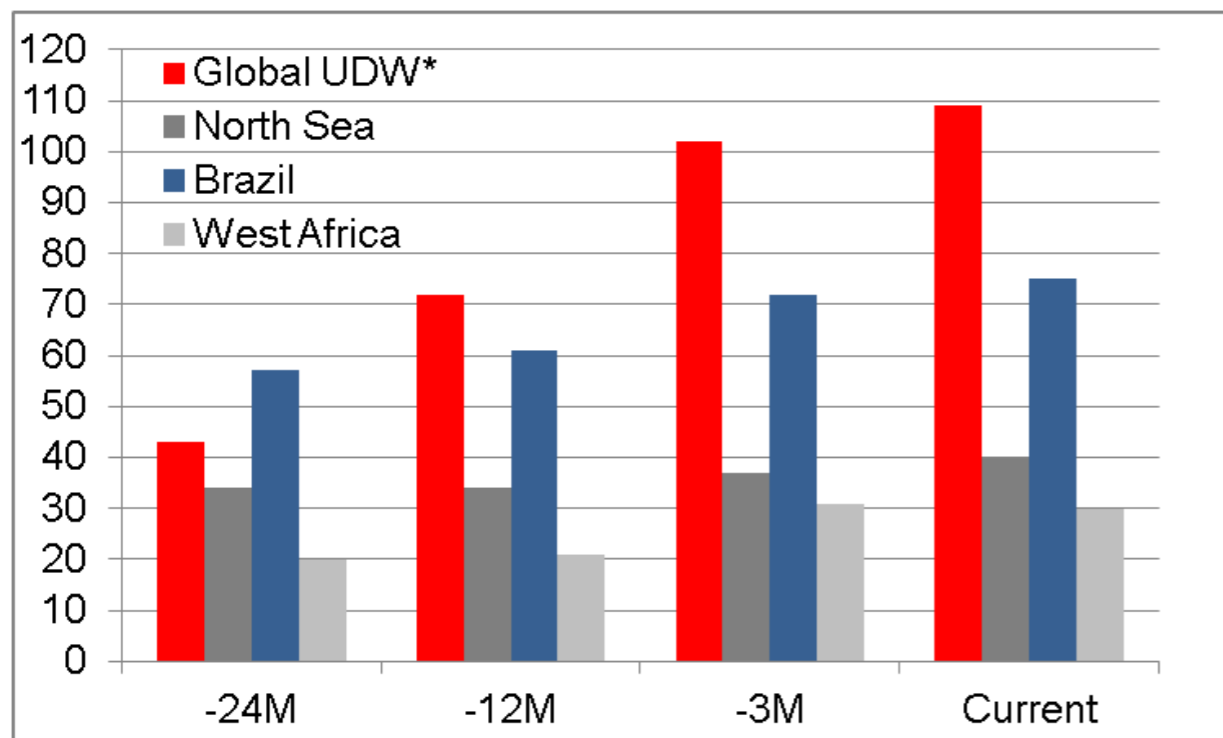
# Market Outlook Summary

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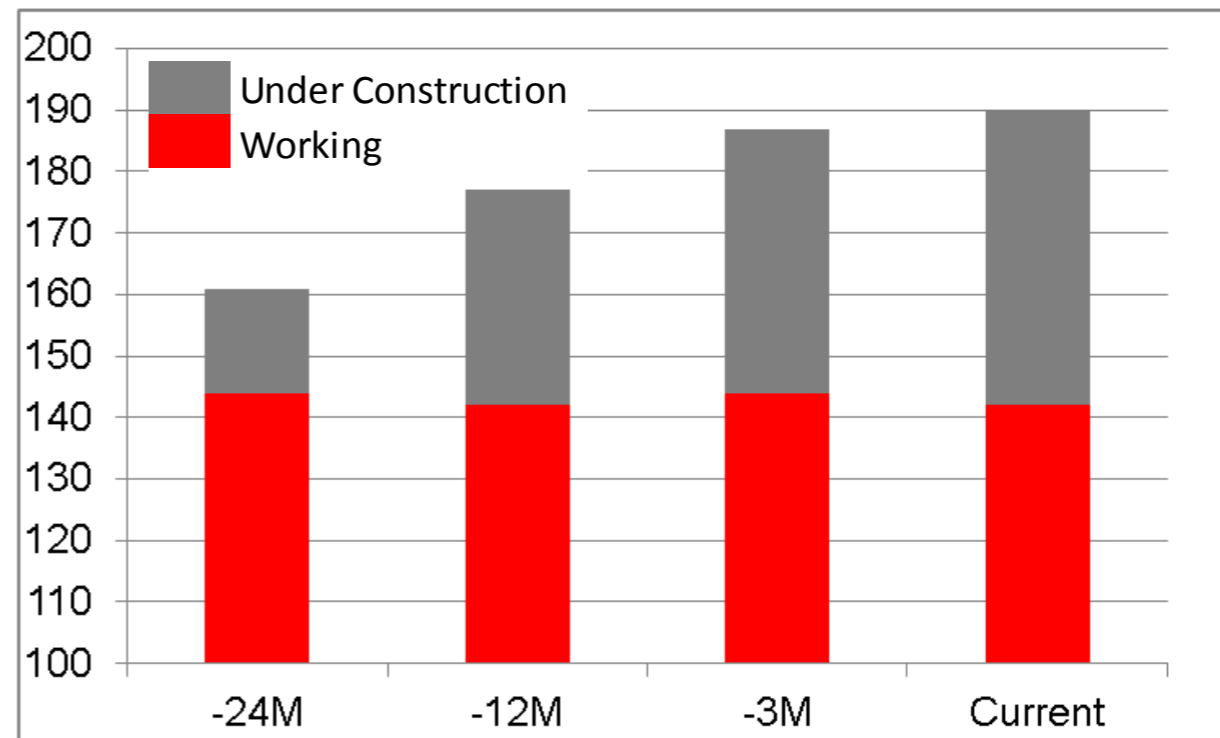
- Current and near term North Sea market for AHTS vessels and PSVs:
  - Weaker than expected spot market in 2Q and up to now.
  - Stable size of North Sea AHTS fleet, but with more vessels operating in the spot market.
  - Significant decrease in AHTS term demand compared with previous year(s), especially for construction support. Could increase somewhat in 2H 2012.
  - Drilling activity expected to increase further as more rigs enter the North Sea.
  - Weak PSV spot market with spill-over effect to the AHTS segment.
- Long-term North Sea demand for AHTS vessels and PSVs:
  - Looks favorable in coming years on the back of recent discoveries and future drilling and field development activity.
- Long-term Global demand for AHTS vessels and PSVs:
  - Favorable outlook in Brazil based on firm contracts for Rigs, FPSOs and Subsea projects. Term demand for OSVs expected to increase.
  - Increasing demand in US GoM and West Africa, especially on PSVs and drill support.
  - Prospects for harsh and/or remote areas (Barents Sea, Greenland, Canada, US Alaska, Santos Basin Brazil).
- Long term Global demand for OCVs:
  - Attractive prospects for OCVs based on increasing number of subsea wells and installations combined with relatively modest fleet growth.

# Global Rig and FPSO Market

## Global Drilling Market



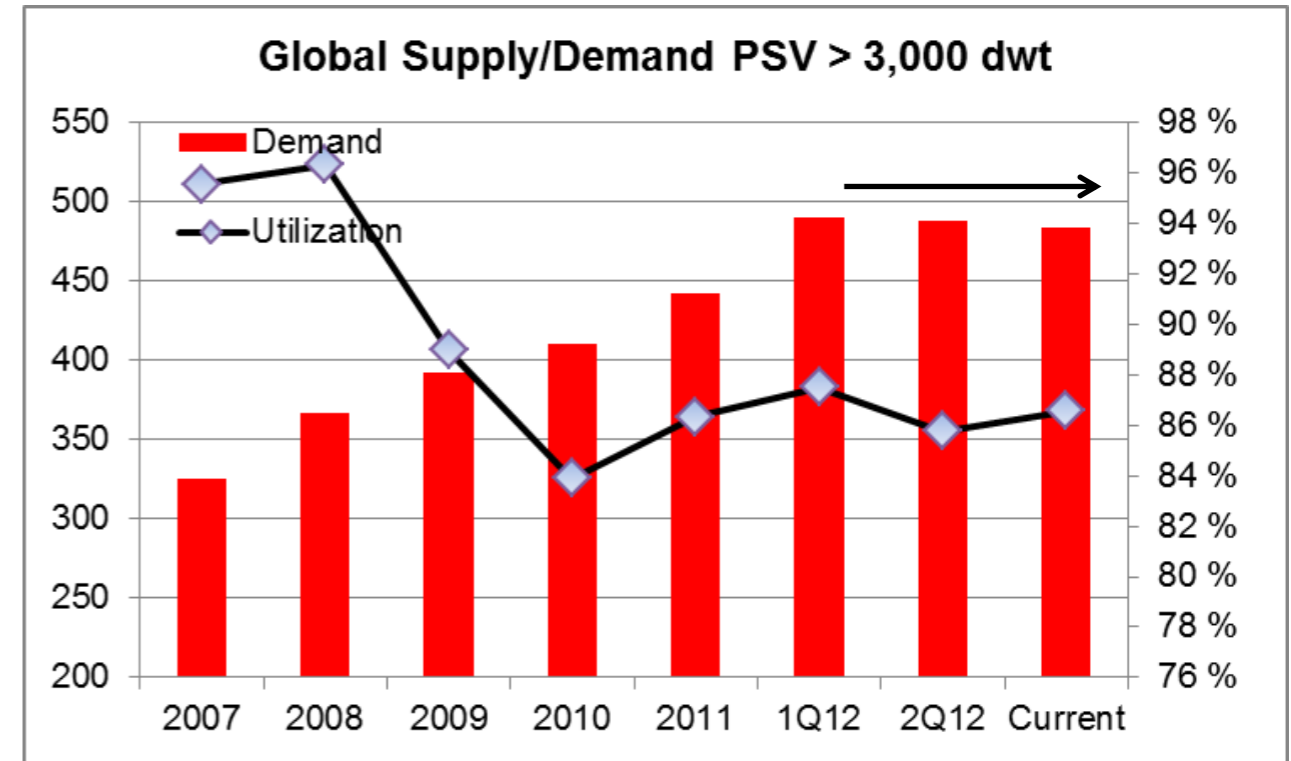
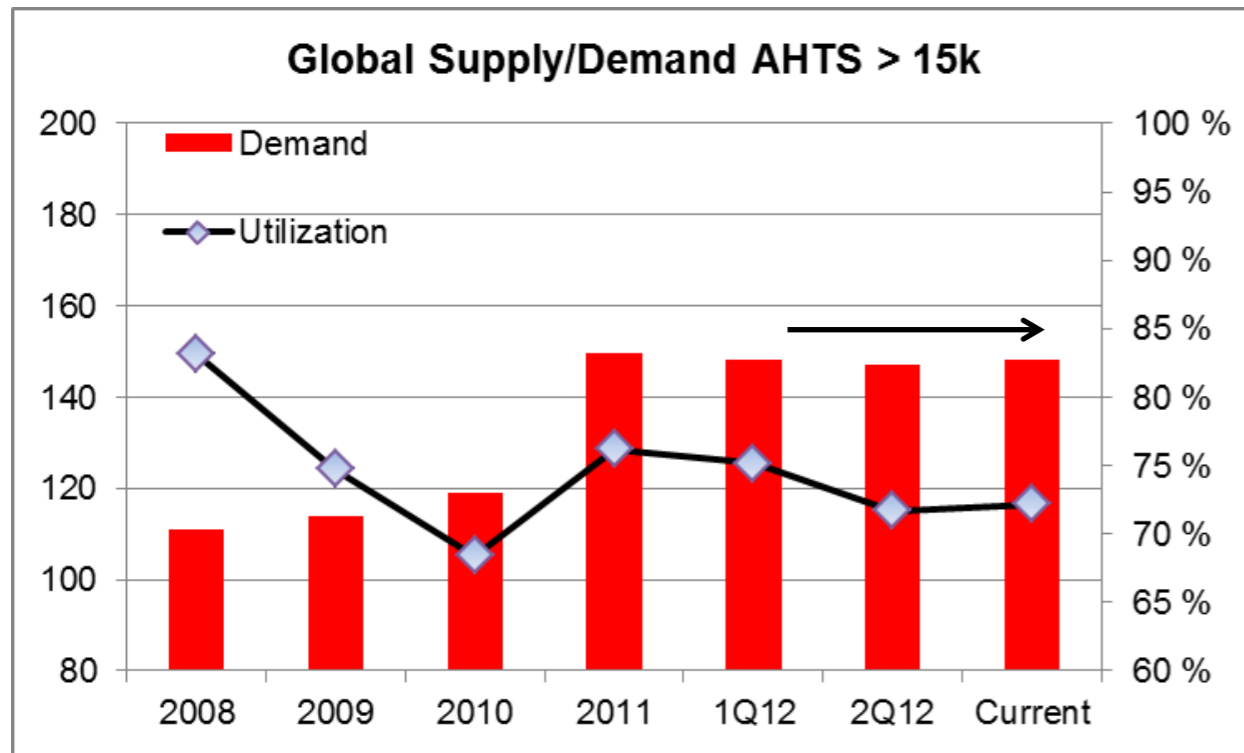
## Global FPSO market



\* = Ultra Deep Water (UDW)

- Total # UDW Drilling rigs currently working at 109, up from 72 twelve months ago (-12M).
- Total # North Sea Floater Rigs currently working at 40, up from 34 twelve months ago (-12M).
- Total # Floater Rigs currently working in Brazil at 75, up from 61 twelve months ago (-12M).
- Total # FPSOs currently working/under construction at 190, up from around 177 twelve months ago (-12M).
  - New demand added from FSRU/FLNG units.
- Continue to see increased activity going forward for both Drilling, FPSO and Subsea.

# Global AHTS and PSV Market: Demand flat last six months, expected up again

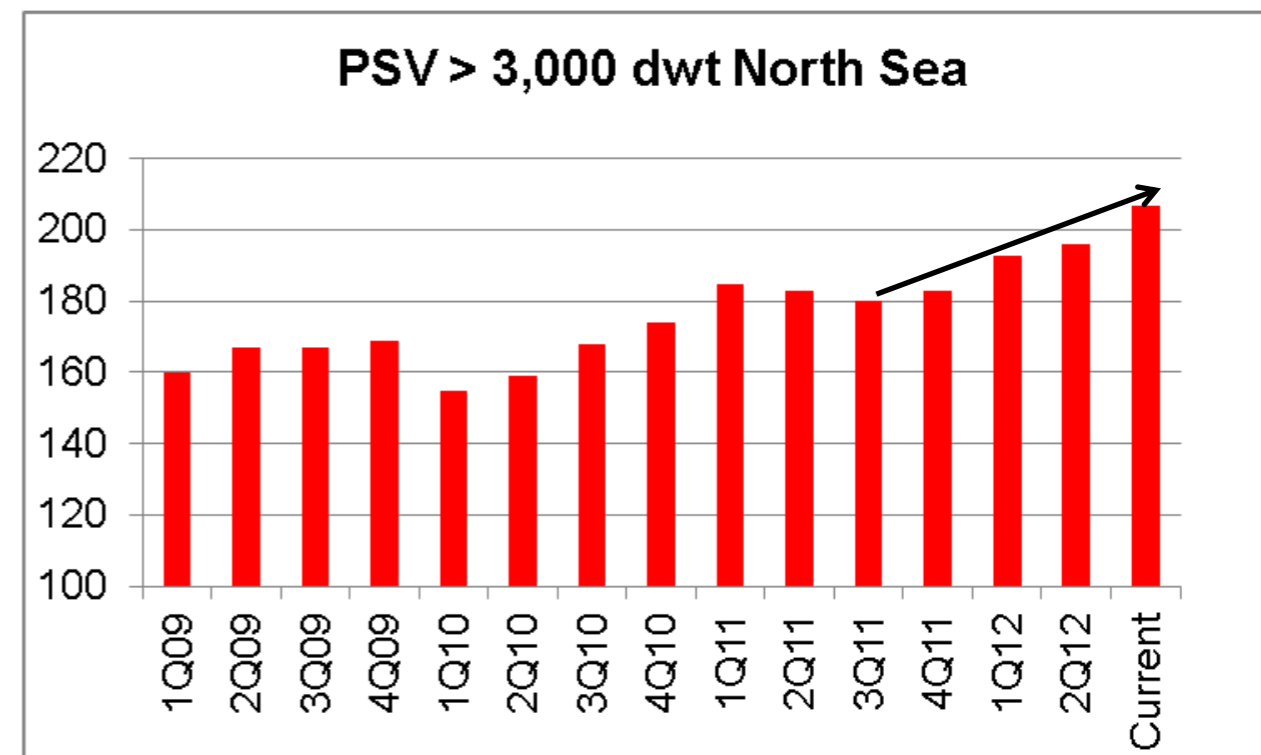
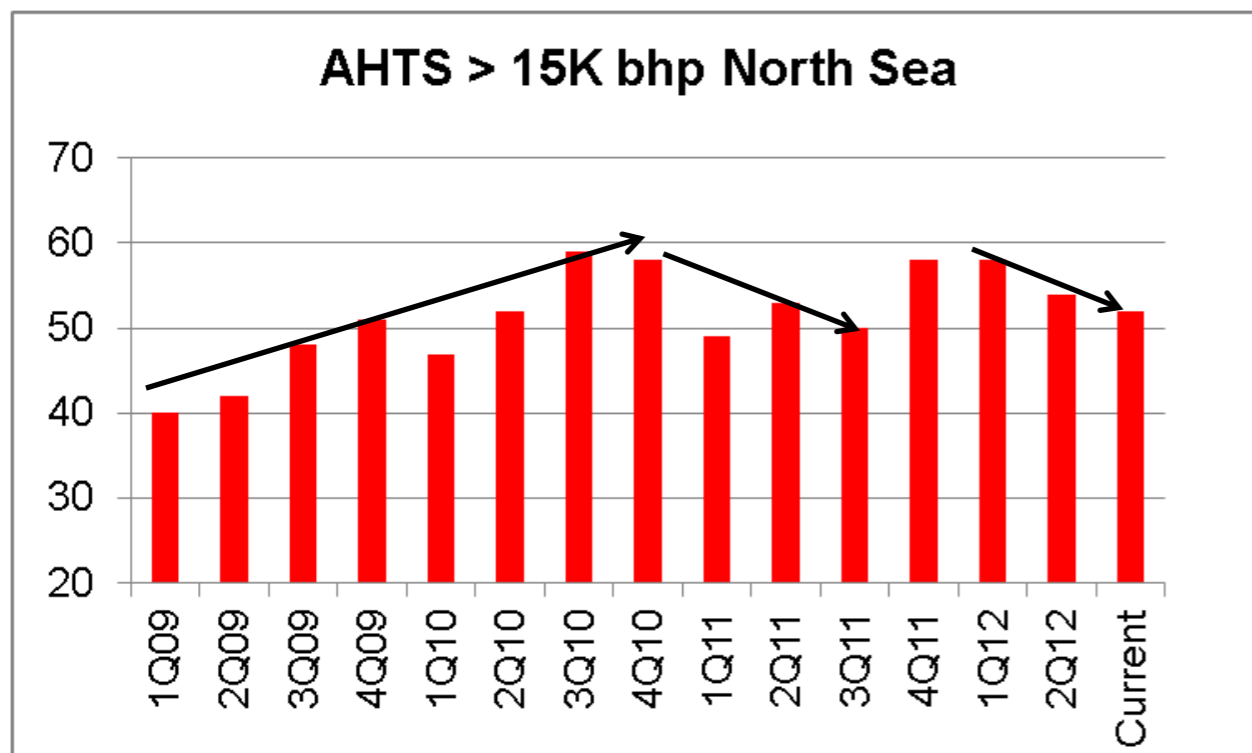


- Global Term Demand utilization AHTS > 15k bhp currently around 72%.
  - Around 85% excluding North Sea.
- Global term demand flat Y/Y on North Sea construction support (negative Y/Y), no Greenland Drilling in 2012 and pause in Brazil.
  - Expected to contribute positive again going forward.
  - Marginally up in Canada, Med' and Far East.
- No newbuild deliveries in North Sea region in 2012, and relatively few newbuilds to be delivered from yards outside North Sea well suited for the region.

- Global Term Demand utilization PSV > 3,000 dwt currently at around 87%.
- Strong demand growth Y/Y in all major regions; especially US GoM and West Africa.
- Growth has paused last six months.
- Will move up again on rig activity (more DP rigs coming to market) and more fields on stream.
- Fleet growth a greater concern than demand growth with 180 vessels planned for delivery next 18 months.



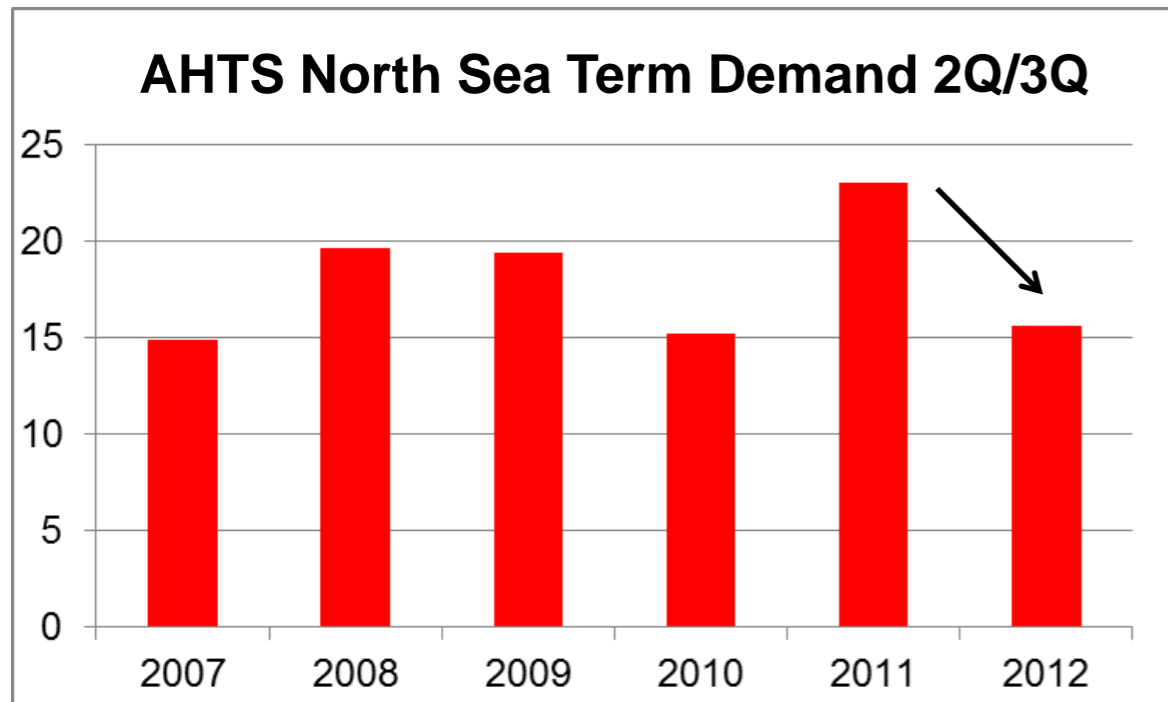
# North Sea AHTS and PSV Fleet



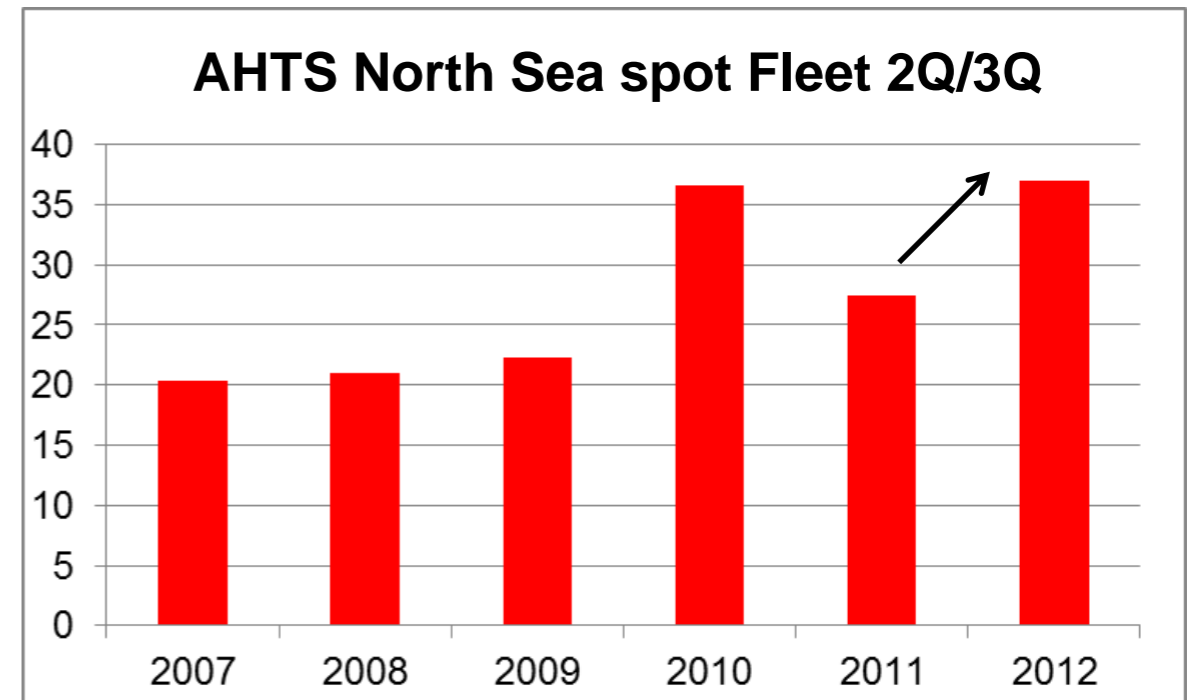
- The number of AHTS > 15k bhp in the North Sea has decreased in first half of 2012
- A larger share of the AHTS>15 bhp are operating in the spot market compared to 2Q11 and 1Q12
- Lower term demand for construction support activity, and spillover from weak PSV spot.
- Could improve somewhat in second half of 2012.
- No Newbuild deliveries from yards in the region before 2013.

- Number of PSV> 3,000 dwt working in the North Sea has increased to around 205 vessels.
- Increased supply of vessels due to deliveries of new vessels from yards and pause in international term demand (see next slide).
- Uncertainty in markets ability to absorb the increased supply of PSVs in short/medium term.
- Another > 30 vessels next 18 months.

# North Sea AHTS\* spot market 2012



- Term demand for AHTS > 15,000 bhp has been below expectations for 2Q and 3Q 2012.
- Almost 10 fewer vessels than last year and close to 5 vessels below the historical norm.
- Mostly related to less construction support.
- Short-term: fewer vessels in the North Sea and/or more term demand required to balance/improve the spot market.

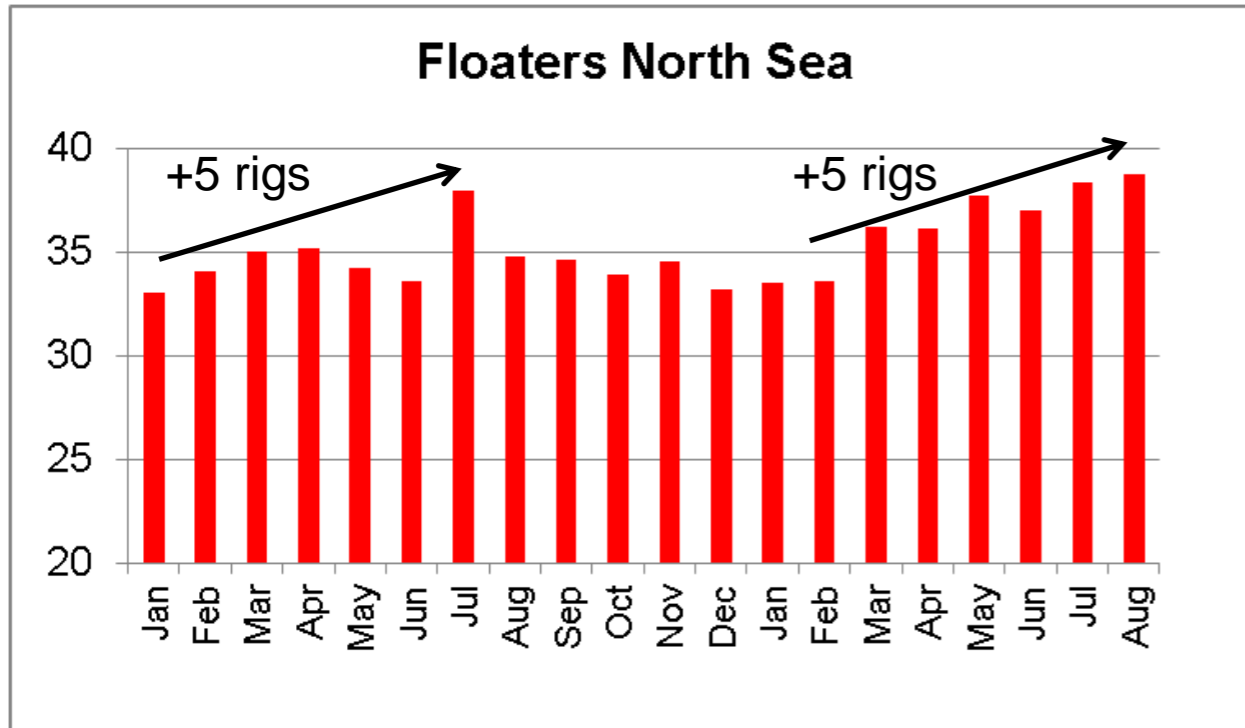


- The lower term demand has resulted in more vessels than expected trading the spot market this summer.
- The AHTS spot market has also been negatively affected (spill-over) by the weak PSV spot market.
- Number of rig moves up Y/Y – not sufficient.

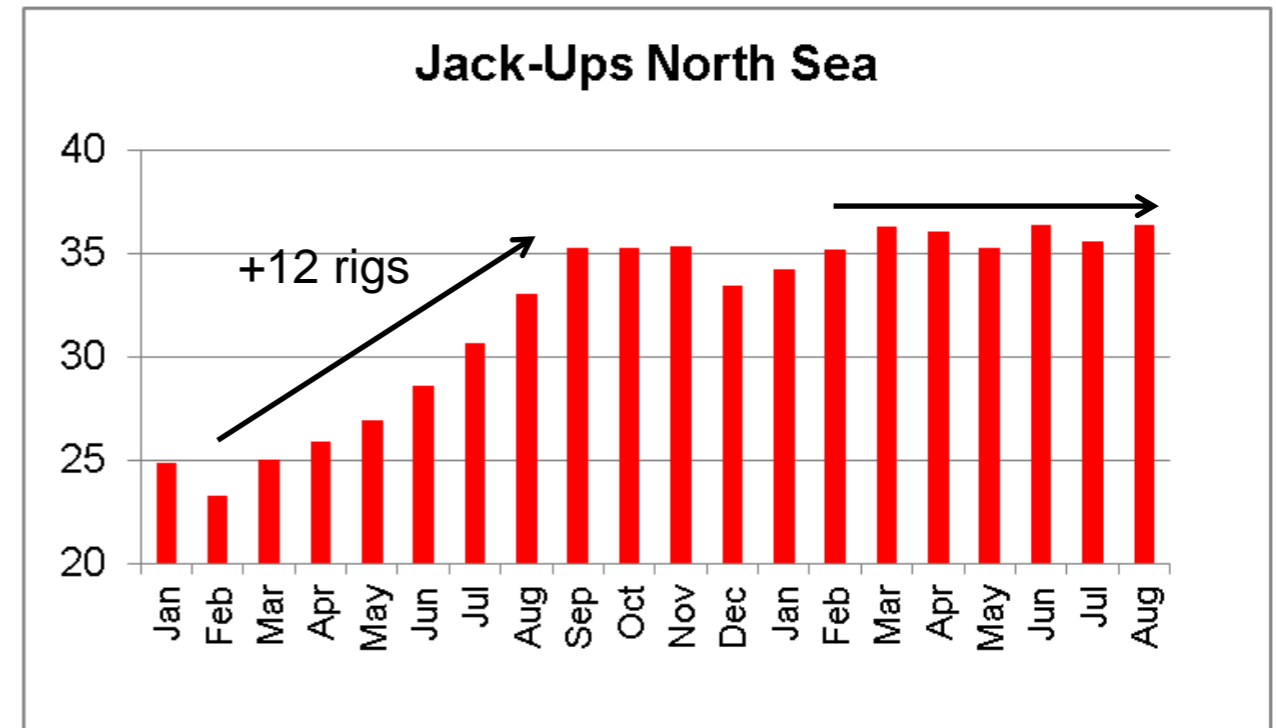
\* = AHTS > 15,000 bhp

# Demand: North Sea Rigs working (2011 & 2012e)

## - Rig count continue up in second half of 2012



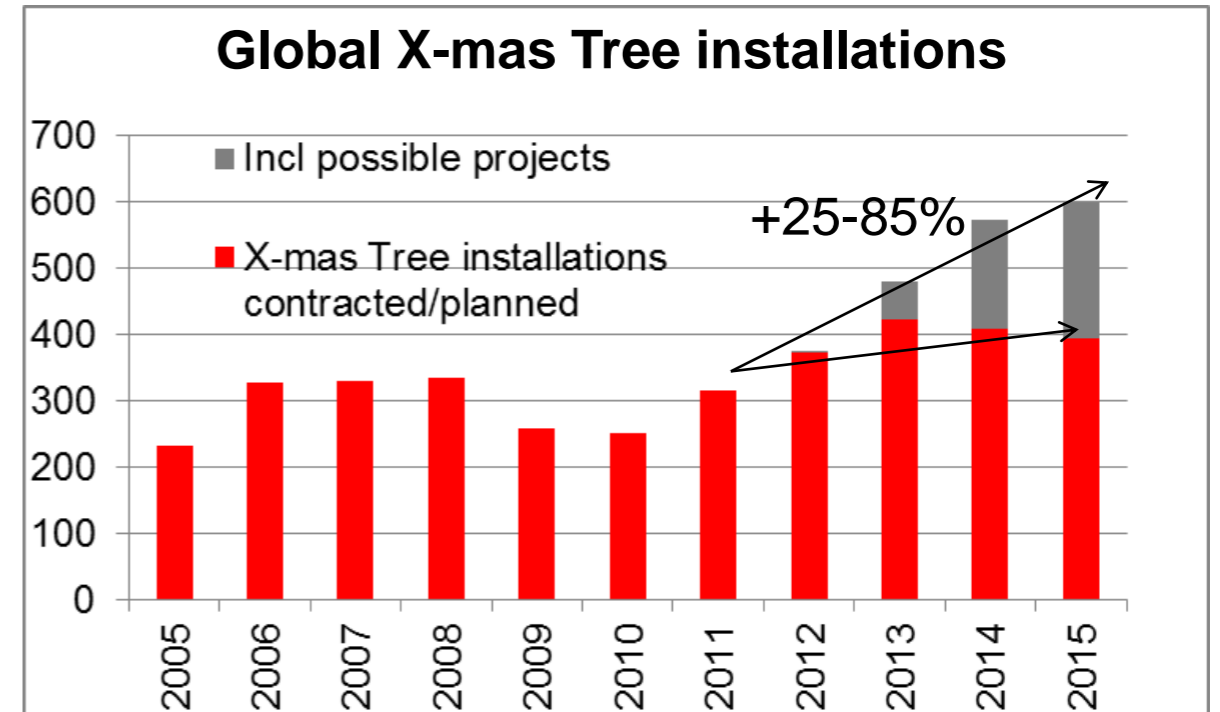
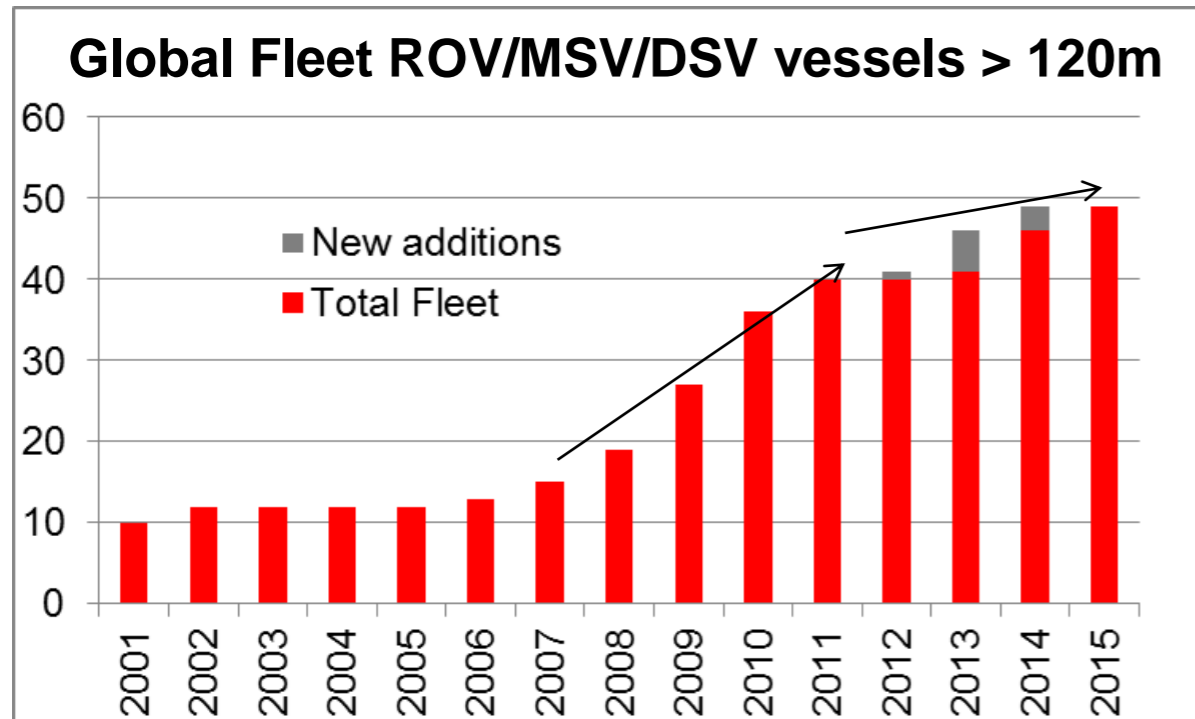
- The number of semis and drillships working in the North Sea up from 34 to 39 during the summer season of 2012.
- Number of floaters in the North Sea expected to increase >40 in second half of 2012.
- More than 10 new rigs expected to enter the market in the period 2012 -16.



- The number of Jack-Ups working in the North Sea has stabilized around 36 units
- Number of Jack-Ups in North Sea expected > 40 by YE 2012.
- North Sea Jack-Up market expected to increase in coming years as new rigs enter the market – not as significant as floaters.



# Offshore Construction Vessel (OCV) market



- The Global Fleet of ROV/MSV/DSV Offshore Construction Vessels >120m DP2+ has grown by around 25 vessels from 2007 to YE 2011 to around 40 vessels (excluding Pipelay/Derrick Pipelay).
  - Similar fleet and newbuilding characteristics including Pipelay/Derrick Pipelay vessels.
- Fleet will next 5 years grow by around 10 vessels to around 50 (20-25% growth in fleet).

- Global number of X-Mas Tree installations as a leading indicator to this vessel segment will grow by up to 85% (IHS Petrodata).
- In addition, there will most likely be a growing market for IMR services.
- Supply/demand characteristics should give comfort to SIOFF's OCV newbuilds.